Brazilian Exports of *Hides and Skins*

YEAR
2026

MONTH
OCTOBER

Organized by:

Brazilian Leather

Promoted by:

apexBrasil

MINISTRY OF DEVELOPMENT, INDUSTRY, TRADE AND SERVICES

BRAZILIAN GOVERNMENT
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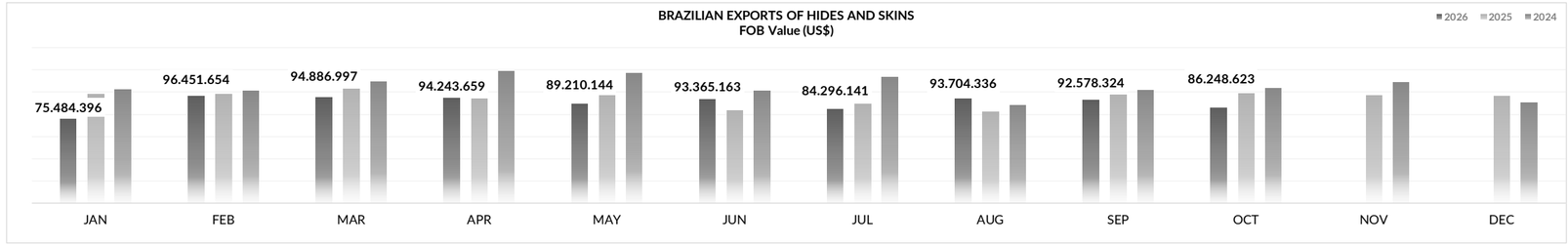
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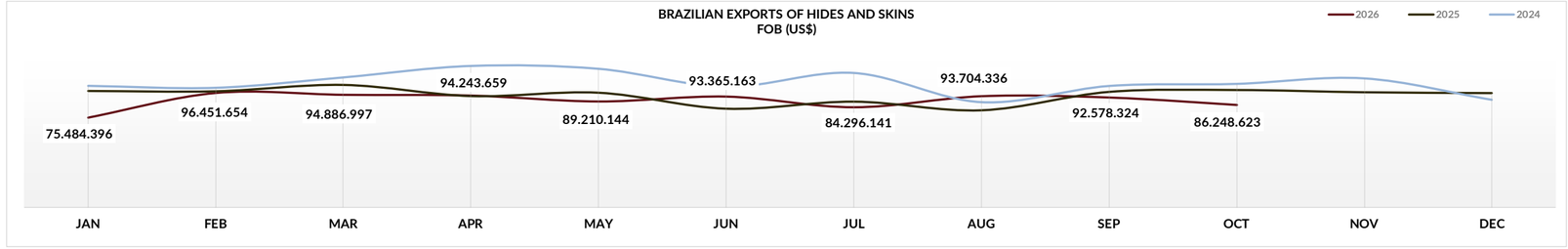
BRAZILIAN EXPORTS OF HIDES AND SKINS – TOTAL

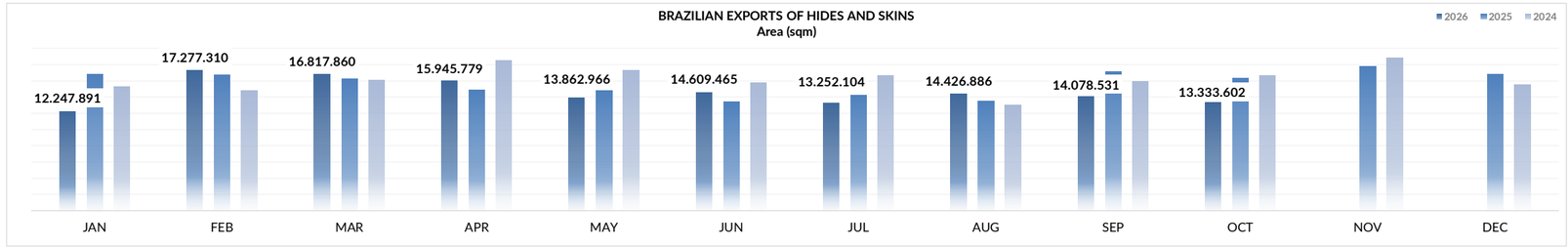
2026

	FOB VALUE (US$)			(%)			AREA (sqm)			(%)			WEIGHT (Kg)			(%)		
MONTH	2026	2025	2024	MONTH 2026	2026/2025	2026/2024	2026	2025	2024	MONTH 2026	2026/2025	2026/2024	2026	2025	2024	MONTH 2026	2026/2025	2026/2024
JAN	75.484.396	97.956.081	102.231.845	-21,5%	-22,9%	-26,2%	12.247.891	16.800.501	15.255.504	-27,4%	-27,1%	-19,7%	49.659.962	59.118.387	42.745.080	-22,8%	-16,0%	16,2%
FEB	96.451.654	97.686.142	100.594.249	27,8%	-1,3%	-4,1%	17.277.310	16.754.115	14.792.606	41,1%	3,1%	16,8%	61.215.250	57.502.191	46.844.191	23,3%	6,5%	30,7%
MAR	94.886.997	102.948.861	109.365.779	-1,6%	-7,8%	-13,2%	16.817.860	16.266.721	16.036.028	-2,7%	3,4%	4,9%	58.690.817	56.453.168	48.622.942	-4,1%	4,0%	20,7%
APR	94.243.659	93.730.965	119.059.249	-0,7%	0,5%	-20,8%	15.945.779	14.899.945	18.558.785	-5,2%	7,0%	-14,1%	55.806.867	47.654.716	57.604.688	-4,9%	17,1%	-3,1%
MAY	89.210.144	96.504.410	116.642.884	-5,3%	-7,6%	-23,5%	13.862.966	14.809.023	17.328.197	-13,1%	-6,4%	-20,0%	49.335.636	44.949.682	52.802.187	-11,6%	9,8%	-6,6%
JUN	93.365.163	83.338.207	101.521.633	4,7%	12,0%	-8,0%	14.609.465	13.409.352	15.744.226	5,4%	8,9%	-7,2%	49.809.717	40.264.936	48.911.073	1,0%	23,7%	1,8%
JUL	84.296.141	89.155.645	113.124.002	-9,7%	-5,5%	-25,5%	13.252.104	14.238.837	16.661.127	-9,3%	-6,9%	-20,5%	46.942.766	45.280.723	46.784.480	-5,8%	3,7%	0,3%
AUG	93.704.336	82.011.762	88.415.511	11,2%	14,3%	6,0%	14.426.886	13.455.504	13.039.334	8,9%	7,2%	10,6%	53.485.152	45.286.090	38.318.128	13,9%	18,1%	39,6%
SEP	92.578.324	97.191.101	102.126.294	-1,2%	-4,7%	-9,3%	14.078.531	17.152.962	15.932.097	-2,4%	-17,9%	-11,6%	48.302.484	60.329.609	52.577.119	-9,7%	-19,9%	-8,1%
OCT	86.248.623	98.741.909	103.890.296	-6,8%	-12,7%	-17,0%	13.333.602	16.351.085	16.661.191	-5,3%	-18,5%	-20,0%	54.355.543	57.788.724	52.400.378	12,5%	-5,9%	3,7%
NOV		96.879.590	108.535.640					17.779.459	18.885.503					61.108.471	59.831.440			
DEC		96.198.097	90.436.983					16.861.254	15.543.504					64.339.258	50.038.521			
Total	900.469.437	1.132.342.770	1.255.944.365		-4,1%	-14,8%	145.852.394	188.778.758	194.438.102		-5,4%	-8,8%	527.604.194	640.075.955	597.480.227		2,5%	8,2%

Source: SECEX - Prepared by: CICB







ANALYSIS OF TOTAL EXPORTS

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Brazilian exports of leather, hides and skins totaled US$ 86.2 million in October 2026, according to data from the Secretariat of Foreign Trade (SECEX/MDIC), compiled by the Centre for the Brazilian Tanning Industry (CICB).

Compared to October 2025, revenue decreased by 12.7%. Compared to September 2026, when shipments totaled US$ 92.6 million, the result was also negative, with a drop of 6.8%.

Shipments reached 13.3 million sqm and 54.4 thousand tons in the month. Compared to the same month in the previous year, there was a reduction of 18.5% in the exported area and of 5.9% in the weight. Considering September, the area shipped decreased 5.3%, while the volume in weight registered a growth of 12.5%.

In the first ten months of 2026, the sector's exports reached US$ 900.5 million, representing a drop of 4.1% compared to the same period in 2025. In volume, the exported area decreased by 5.4%, while the weight shipped advanced by 2.5%.

	FOB VALUE (US$)			Share		AREA (sqm)			Share		WEIGHT (KG)			Share	
COUNTRIES	Jan-Oct 2026	Jan-Oct 2025	Jan-Oct 2024	2026	2026/2025	Jan-Oct 2026	Jan-Oct 2025	Jan-Oct 2024	2026	2026/2025	Jan-Oct 2026	Jan-Oct 2025	Jan-Oct 2024	2026	2026/2025
1 China + Hong Kong	275.548.470	293.301.158	353.233.441	30,6%	-6,1%	66.301.711	69.830.068	71.275.523	45,5%	-5,1%	221.476.736	223.984.798	229.717.655	42,0%	-1,1%
China	264.356.421	281.327.610	331.837.016	29,4%	-6,0%	63.850.773	67.273.527	67.371.683	43,8%	-5,1%	213.965.333	217.028.150	219.063.704	40,6%	-1,4%
2 United States	112.219.408	125.676.545	143.557.201	12,5%	-10,7%	10.049.809	10.699.483	10.989.506	6,9%	-6,1%	9.388.353	9.706.003	10.140.570	1,8%	-3,3%
3 Italy	90.693.822	104.695.696	123.173.479	10,1%	-13,4%	17.717.433	19.880.280	21.099.838	12,1%	-10,9%	60.791.464	67.001.461	66.902.581	11,5%	-9,3%
4 Vietnam	87.523.277	96.741.218	107.520.189	9,7%	-9,5%	17.847.391	20.272.274	21.552.989	12,2%	-12,0%	40.998.887	48.969.363	52.168.227	7,8%	-16,3%
5 Mexico	50.202.934	56.856.170	56.439.519	5,6%	-11,7%	3.830.910	5.016.764	5.428.718	2,6%	-23,6%	4.682.429	6.352.020	7.442.613	0,9%	-26,3%
6 Nigeria	39.794.445	27.874.381	7.390.685	4,4%	42,8%	361.583	10	0	0,25%	-	74.351.971	67.834.833	23.852.091	14,1%	9,6%
7 South Korea	28.146.739	22.894.728	13.955.897	3,1%	22,9%	2.836.764	2.265.009	1.319.567	1,9%	25,2%	4.061.226	2.249.592	1.391.932	0,8%	80,5%
8 Germany	17.176.678	20.983.953	32.495.295	1,9%	-18,1%	1.630.453	2.026.680	2.658.911	1,1%	-19,6%	1.690.669	2.384.137	2.286.950	0,3%	-29,1%
9 Thailand	16.155.156	18.131.435	36.172.595	1,8%	-10,9%	2.053.822	2.229.255	4.754.585	1,4%	-7,9%	3.136.033	3.147.676	11.797.417	0,6%	-0,4%
10 Spain	16.111.399	13.037.454	8.350.268	1,8%	23,6%	3.476.800	3.089.682	1.923.023	2,4%	12,5%	8.741.866	7.748.281	4.951.609	1,7%	12,8%
11 Turkiye	12.813.547	6.197.744	5.597.854	1,4%	106,7%	157.944	35.592	25.431	0,1%	343,8%	36.622.929	22.336.497	18.834.268	6,9%	64,0%
Hong Kong	11.192.049	11.973.548	21.396.425	1,2%	-6,5%	2.450.938	2.556.541	3.903.840	1,7%	-4,1%	7.511.403	6.956.648	10.653.951	1,4%	8,0%
12 Uruguay	11.042.948	10.879.901	11.465.065	1,2%	1,5%	1.700.457	1.414.181	1.432.024	1,2%	20,2%	4.746.186	4.068.014	5.210.141	0,9%	16,7%
13 India	9.999.126	8.012.847	7.391.718	1,1%	24,8%	2.532.587	2.423.214	1.823.517	1,7%	4,5%	7.664.852	6.211.037	5.188.845	1,5%	23,4%
14 Cambodia	9.506.111	8.295.765	6.001.368	1,1%	14,6%	1.119.964	1.004.876	241.740	0,8%	11,5%	10.048.623	11.048.670	9.919.861	1,9%	-9,1%
15 Slovakia	9.175.826	9.834.823	11.760.992	1,0%	-6,7%	751.328	735.999	807.710	0,5%	2,1%	665.979	657.595	743.329	0,1%	1,3%
16 Togo	8.632.443	1.648.376	905.163	1,0%	423,7%	104.185	0	0	0,1%	-	9.793.530	3.130.622	3.773.441	1,9%	212,8%
17 Norway	7.938.131	10.116.635	9.254.030	0,9%	-21,5%	556.705	693.404	633.717	0,4%	-19,7%	428.508	517.340	454.144	0,1%	-17,2%
18 Taiwan	7.579.665	10.468.276	11.793.887	0,8%	-27,6%	1.587.567	2.542.584	2.449.626	1,1%	-37,6%	5.322.091	7.836.083	8.014.169	1,0%	-32,1%
19 Tunisia	7.327.028	9.340.635	10.110.002	0,8%	-21,6%	452.704	583.807	656.745	0,3%	-22,5%	694.800	897.056	973.477	0,1%	-22,5%
20 Hungary	6.832.972	10.246.591	15.642.260	0,8%	-33,3%	666.667	1.042.185	1.393.606	0,5%	-36,0%	556.902	862.955	1.160.213	0,1%	-35,5%
21 Argentina	6.589.713	8.176.144	5.309.613	0,7%	-19,4%	815.685	845.878	426.592	0,6%	-3,6%	1.033.855	1.211.804	472.611	0,2%	-14,7%
22 Indonesia	6.076.467	4.951.967	10.963.368	0,7%	22,7%	1.605.595	898.783	1.815.923	1,1%	78,6%	4.631.972	1.971.748	3.230.363	0,9%	134,9%
23 Colombia	5.877.262	3.845.943	3.591.342	0,7%	52,8%	954.140	758.952	558.924	0,7%	25,7%	2.727.335	2.283.717	2.042.220	0,5%	19,4%
24 Netherlands	5.414.532	5.396.809	7.337.600	0,6%	0,3%	560.868	593.005	744.936	0,4%	-5,4%	557.423	590.144	720.890	0,1%	-5,5%
25 Poland	4.993.757	5.171.479	4.517.219	0,6%	-3,4%	473.386	482.255	400.444	0,3%	-1,8%	383.088	385.906	336.277	0,1%	-0,7%
26 South Africa	4.237.925	3.589.375	2.624.530	0,5%	18,1%	504.260	437.477	322.324	0,3%	15,3%	627.832	597.582	444.937	0,1%	5,1%
27 Bangladesh	3.922.166	5.246.335	6.802.855	0,4%	-25,2%	336.798	440.968	517.322	0,2%	-23,6%	464.462	637.119	802.959	0,1%	-27,1%
28 Malaysia	3.822.059	2.017.796	4.596.896	0,4%	89,4%	394.561	191.618	404.593	0,3%	105,9%	338.118	158.319	344.824	0,1%	113,6%
29 Canada	3.668.099	3.328.834	3.319.875	0,4%	10,2%	228.964	211.831	204.596	0,2%	8,1%	212.333	194.850	228.226	0,04%	9,0%
30 France	3.572.639	3.316.700	3.824.501	0,4%	7,7%	173.817	154.935	175.686	0,1%	12,2%	253.769	235.018	260.959	0,05%	8,0%
Others (2026: +50 countries)	27.874.693	28.989.370	31.873.035	3,1%	-3,8%	4.067.536	3.336.996	3.970.979	2,8%	21,9%	10.509.973	9.417.986	13.802.467	2,0%	11,6%
Total	**900.469.437**	**939.265.083**	**1.056.971.742**		**-4,1%**	**145.852.394**	**154.138.045**	**160.009.095**		**-5,4%**	**527.604.194**	**514.628.226**	**487.610.266**		**2,5%**

Source: MDIC/SECEX - Prepared by: CICB

ANALYSIS OF DESTINATIONS

Brazilian exports of leather, hides and skins maintained a strong concentration in the Asian, North American and European markets between January and October 2026.

China and Hong Kong remained the main destination, with a share of 30.6% of total revenue, followed by the United States (12.5%) and Italy (10.1%). Together, these three markets accounted for 53.2% of Brazilian export revenues in the period.

Among the main destinations, the results were predominantly negative compared to the first ten months of 2025. China and Hong Kong recorded a 6.1% decrease in revenue, totaling US$ 275.5 million. The United States fell 10.7%, with US$ 112.2 million, while Italy had the most significant decline among the three main markets, of 13.4%, reaching US$ 90.7 million.

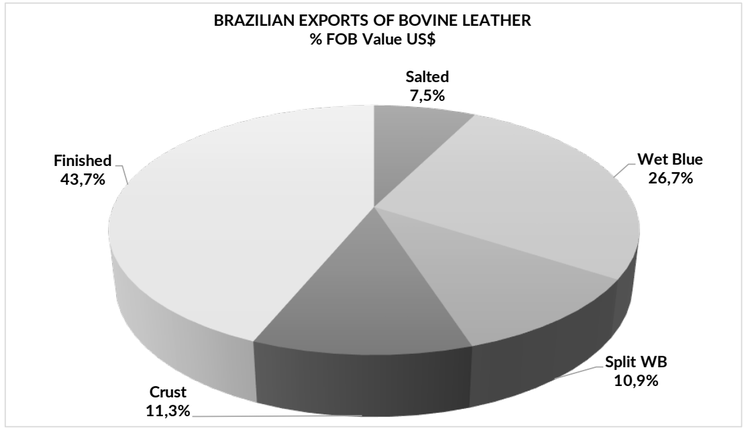
Vietnam, the fourth largest destination, also showed a negative performance, with a 9.5% reduction in revenue, adding US$ 87.5 million. Mexico (-11.7%) and Germany (-18.1%) also recorded a retraction, reinforcing the scenario of lower demand in important buyer markets.

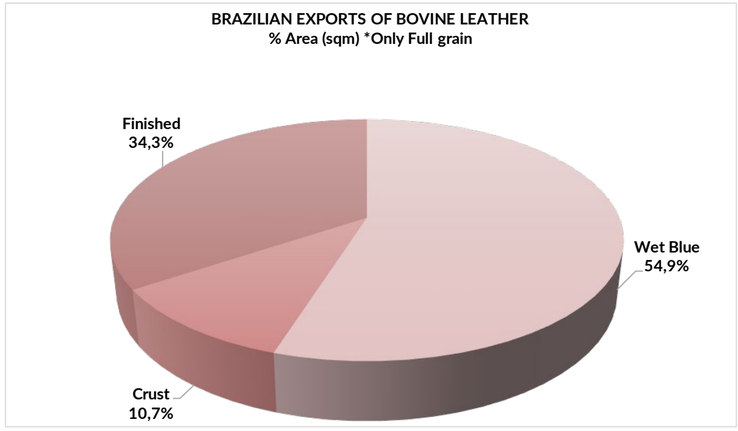
Among the positive highlights of leather, South Korea had a significant performance, with growth of 22.9%, totaling US$ 28.1 million. Spain (+23.6%), India (+24.8%) and Cambodia (+14.6%) complete the list of markets with expansion and with higher absolute values.

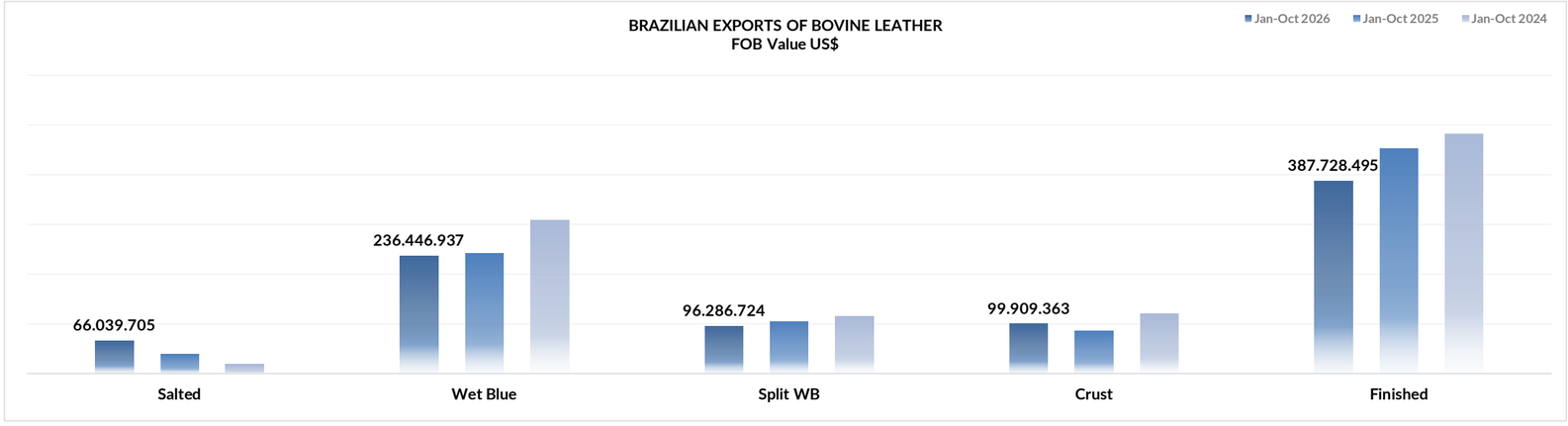
In general, the data show that the retraction of Brazilian exports is concentrated in important traditional markets, especially the United States, Italy, Vietnam and Mexico. On the other hand, the growth of destinations such as India, South Korea and Spain demonstrates a geographical diversification of foreign sales, even though these markets have smaller individual shares in total revenues.

	FOB VALUE (US$)					AREA (sqm)					WEIGHT (KG)				
TYPE OF LEATHER	Jan-Oct 2026	Jan-Oct 2025	Jan-Oct 2024	2026/2025	2026/2024	Jan-Oct 2026	Jan-Oct 2025	Jan-Oct 2024	2026/2025	2026/2024	Jan-Oct 2026	Jan-Oct 2025	Jan-Oct 2024	2026/2025	2026/2024
Salted	66.039.705	39.773.933	19.980.201	66,0%	230,5%	-	-	-	-	-	129.497.863	104.046.623	62.900.017	24,5%	105,9%
Wet Blue	236.446.937	242.568.863	307.546.946	-2,5%	-23,1%	59.189.733	62.637.029	63.626.398	-5,5%	-7,0%	242.767.326	253.265.235	258.297.422	-4,1%	-6,0%
Split WB	96.286.724	105.387.008	116.353.602	-8,6%	-17,2%	37.471.539	37.810.330	40.953.183	-0,9%	-8,5%	104.134.897	105.222.349	115.893.391	-1,0%	-10,1%
Crust	99.909.363	86.444.015	120.860.776	15,6%	-17,3%	11.573.263	9.687.094	12.420.642	19,5%	-6,8%	10.774.573	9.050.132	12.014.083	19,1%	-10,3%
Finished	387.728.495	452.537.924	480.740.694	-14,3%	-19,3%	37.019.459	43.140.059	42.516.813	-14,2%	-12,9%	33.330.582	38.301.329	37.080.747	-13,0%	-10,1%
Total	**886.411.224**	**926.711.743**	**1.045.482.219**	**-4,3%**	**-15,2%**	**145.253.994**	**153.274.512**	**159.517.036**	**-5,23%**	**-8,9%**	**520.505.241**	**509.885.668**	**486.185.660**	**2,1%**	**7,1%**

Source: MDIC/SECEX - Prepared by: CICB







ANALYSIS OF TYPES OF LEATHER

Brazilian exports of bovine hides totaled US$ 886.4 million between January and October 2026, representing a reduction of 4.3% compared to the same period in 2025.

The performance was marked by different behaviors among the types of leather, with a positive highlight for salted and crust products, while finished leather showed the biggest retraction in revenue.

Finished leather, the main category of the export basket, accounted for approximately 43.7% of total revenues, with US$ 387.7 million. The result represents a drop of 14.3% in the annual comparison. In volume, there was also a significant retraction, of 14.2% in the exported area, indicating a reduction in shipments of this category.

Wet blue recorded revenues of US$ 236.4 million, down 2.5% compared to the first ten months of 2025, with the exported area also decreasing 5.5%. Despite the reduction, the category remained the second most representative in value in Brazilian exports.

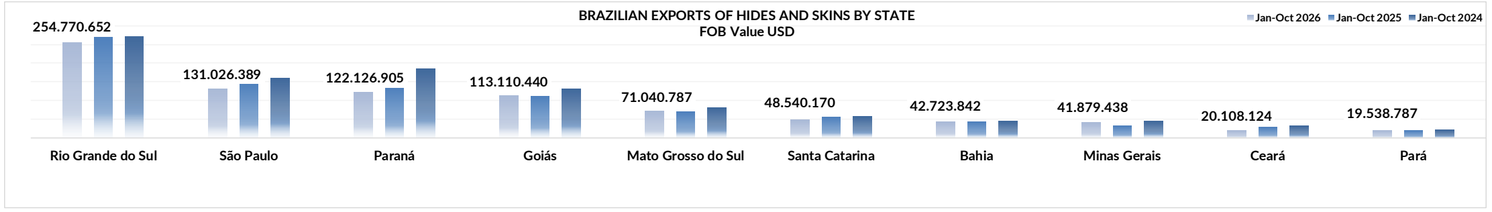
In the WB scrape, exports totaled US$ 96.3 million, a decrease of 8.6% compared to the previous year. The shipped area showed a slight reduction of 0.9%, while the weight retreated 1.0%, indicating a more moderate variation in physical volumes compared to revenue.

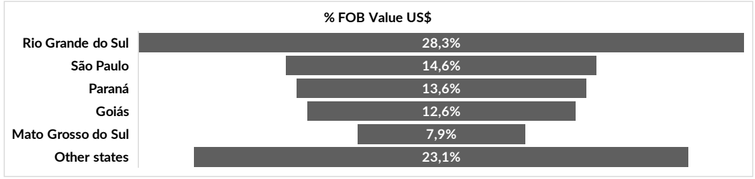
On the other hand, crust showed a positive performance, reaching US$ 99.9 million, a growth of 15.6% in revenue, with the exported area advancing 19.5%, demonstrating a consistent expansion of shipments both in value and volume.

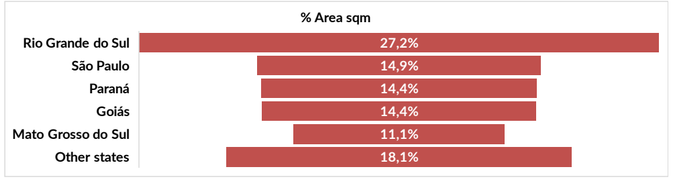
The highest percentage growth was observed in salted skins, whose exports reached US$ 66.0 million, an increase of 66.0% compared to 2025. The weight shipped also grew 24.5%, reaching 129.5 thousand tons. In October 2026, we had the month with the highest value and highest volume of salted skins ever recorded. The result reinforces the expansion of this category in the Brazilian export basket.

		FOB VALUE (US$)					AREA (sqm)					WEIGHT (KG)				
		Jan-Oct 2026	Jan-Oct 2025	Jan-Oct 2024	2026	2026/2025	Jan-Oct 2026	Jan-Oct 2025	Jan-Oct 2024	2026	2026/2025	Jan-Oct 2026	Jan-Oct 2025	Jan-Oct 2024	2026	2026/2025
1	Rio Grande do Sul	254.770.652	269.131.869	271.502.871	28,3%	-5,3%	39.654.600	41.248.305	37.829.831	27,2%	-3,9%	94.365.234	90.899.351	88.134.330	17,9%	3,8%
2	São Paulo	131.026.389	145.494.853	160.097.901	14,6%	-9,9%	21.665.823	23.140.571	23.142.227	14,9%	-6,4%	56.114.123	61.424.011	65.036.921	10,6%	-8,6%
3	Paraná	122.126.905	133.851.249	185.562.311	13,6%	-8,8%	21.042.379	25.237.506	29.801.343	14,4%	-16,6%	76.360.009	85.590.991	92.692.131	14,5%	-10,8%
4	Goiás	113.110.440	111.205.742	130.128.843	12,6%	1,7%	21.008.836	19.736.199	19.660.038	14,4%	6,4%	67.583.309	62.728.512	64.021.730	12,8%	7,7%
5	Mato Grosso do Sul	71.040.787	68.874.398	80.685.641	7,9%	3,1%	16.124.075	15.561.552	15.909.564	11,1%	3,6%	63.465.636	56.844.432	54.515.887	12,0%	11,6%
6	Santa Catarina	48.540.170	55.580.975	57.073.442	5,4%	-12,7%	7.373.117	8.253.523	7.942.333	5,1%	-10,7%	20.064.380	21.681.325	19.367.932	3,8%	-7,5%
7	Bahia	42.723.842	43.115.531	44.133.295	4,7%	-0,9%	3.904.608	5.409.875	5.864.806	2,7%	-27,8%	33.098.124	28.798.492	17.617.550	6,3%	14,9%
8	Minas Gerais	41.879.438	32.780.042	44.484.445	4,7%	27,8%	5.845.892	4.831.790	8.358.437	4,0%	21,0%	25.703.119	21.980.549	20.476.878	4,9%	16,9%
9	Ceará	20.108.124	29.289.125	31.282.577	2,2%	-31,3%	2.166.781	2.905.900	3.104.208	1,5%	-25,4%	5.087.808	5.400.478	4.918.591	1,0%	-5,8%
10	Pará	19.538.787	18.663.809	21.255.977	2,2%	4,7%	4.176.843	4.930.523	4.485.723	2,9%	-15,3%	28.427.665	31.301.809	23.162.891	5,4%	-9,2%
11	Mato Grosso	6.945.894	9.960.382	12.137.933	0,8%	-30,3%	1.721.758	2.242.357	2.403.347	1,2%	-23,2%	7.208.661	9.528.009	9.499.572	1,4%	-24,3%
12	Pernambuco	4.523.206	1.999.899	3.435.396	0,5%	126,2%	9.234	10.661	63.623	0,01%	-13,4%	10.915.752	6.218.707	9.879.251	2,1%	75,5%
13	Rio Grande do Norte	4.519.209	4.255.927	3.111.115	0,5%	6,2%	0	0	0	0,0%	-	12.649.763	13.103.720	10.513.060	2,4%	-3,5%
14	Rio de Janeiro	3.839.124	4.345.081	4.186.407	0,4%	-11,6%	51.644	53.210	58.896	0,04%	-2,9%	28.561	27.966	168.839	0,01%	2,1%
15	Maranhão	2.797.129	783.188	1.077.093	0,3%	257,1%	397.412	176.883	245.191	0,3%	124,7%	3.630.605	1.484.267	1.277.292	0,7%	144,6%
16	Espírito Santo	2.730.664	3.744.457	226.834	0,3%	-27,1%	0	146	342	0,0%	-100,0%	6.249.393	8.988.312	605.974	1,2%	-30,5%
17	Piauí	2.601.575	3.462.625	1.626.623	0,3%	-24,9%	130.206	175.138	83.702	0,1%	-25,7%	2.335.717	1.915.372	75.554	0,4%	21,9%
18	Paraíba	2.502.038	1.096.964	14.898	0,3%	128,1%	0	0	0	0,0%	-	5.755.330	3.388.190	82.950	1,1%	69,9%
19	Rondônia	2.339.911	829.240	1.186.285	0,3%	182,2%	547.601	223.606	317.158	0,4%	144,9%	2.608.889	839.041	1.153.911	0,5%	210,9%
20	Alagoas	1.496.687	735.400	106.159	0,2%	103,5%	0	0	0	0,0%	-	3.258.650	2.424.500	557.000	0,6%	34,4%
21	Sergipe	958.506	23.577	0	0,1%	3965,4%	0	0	0	0,0%	-	2.098.705	59.728	0	0,4%	3413,8%
22	Amazonas	236.688	40.750	3.365.064	0,03%	480,8%	31.585	300	695.467	0,02%	10428,3%	339.961	464	3.507.230	0,1%	73167,5%
23	Roraima	113.272	0	0	0,01%	-	0	0	0	0,0%	-	254.800	0	0	0,05%	-
24	Amapá	0	0	47.574	0,0%	-	0	0	0	0,0%	-	0	0	131.000	0,0%	-
25	Distrito Federal	0	0	241.870	0,0%	-	0	0	42.850	0,0%	-	0	0	213.783	0,0%	-
26	Not declared*	0	0	1.188	0,0%	-	0	0	9	0,0%	-	0	0	9	0,0%	-
	Total	900.469.437	939.265.083	1.056.971.742	100,0%	-4,1%	145.852.394	154.138.045	160.009.095	100,0%	-5,4%	527.604.194	514.628.226	487.610.266	100,0%	2,5%

Source: SECEX - Prepared by CICB *Early shipment, without prior information on the state of origin provided by the exporter







ANALYSIS OF STATES

Rio Grande do Sul maintained its leadership among the exporting states, followed by São Paulo, Paraná and Goiás. Together, the four main states accounted for 69.0% of the sector's total revenue.

Rio Grande do Sul remained in the first position, with US$ 254.8 million exported, equivalent to 28.3% of the national total. Despite the leadership, the state recorded a drop of 5.3% in revenue and 3.9% in the shipped area.

São Paulo, the second largest exporter, registered US$ 131 million, with a 9.9% decrease in revenue. There was also a reduction in the area (-6.4%).

Paraná, in third place, reached US$ 122.1 million, a decrease of 8.8%, with a more significant decrease in the area (-16.6%). On the other hand, Goiás recorded a growth of 1.7% in revenue, totaling US$ 113.1 million. The exported area advanced 6.4%. Another positive highlight was Mato Grosso do Sul, which recorded US$ 71 million in exports, a growth of 3.1% in revenue, accompanied by an increase of 3.6% in the area.

Among the other states, Minas Gerais had one of the best performances among the main exporters, with a growth of 27.8% in revenue, reaching US$ 41.9 million. The shipped area increased 21% and the weight advanced 16.9%. Pará also deserves to be highlighted, whose revenue grew 4.7%, although it recorded a reduction in physical volumes.

Among the states with the highest growth rates, Maranhão (+257.1%), Rondônia (+182.2%), Paraíba (+128.1%) and Pernambuco (+126.2%) stand out. Although they have smaller shares in the total exported, these results indicate expansion of operations in different regions of the country. It is important to highlight that some of these states have total exports, or mostly of salted hides.

On the negative side, Ceará recorded the biggest retraction among the states with the most relevant participation, with a drop of 31.3% in revenue, followed by Mato Grosso (-30.3%), Espírito Santo (-27.1%) and Santa Catarina (-12.7%).

CLOSING REMARKS

The performance of Brazilian exports of leather, hides and skins between January and October 2026 reveals a scenario of moderate retraction in value, accompanied by different behaviors between the volumes shipped, the destination markets, the types of product and the exporting states. In the period, revenues totaled US$ 900.5 million, a decrease of 4.1% compared to the first ten months of 2025. In physical terms, the exported area retreated 5.4%, while the weight shipped grew 2.5%. This difference between the indicators points to changes in the composition of shipments and in the participation of different products in the export basket, without the increase in volume in weight having been converted into equivalent growth in revenues.

The analysis of the destinations highlights the importance of traditional markets, but also the need to expand and diversify the international presence of Brazilian leather. China and Hong Kong, the United States and Italy concentrated 53.2% of revenues, but all recorded a retraction compared to 2025. On the other hand, markets such as India, Spain and South Korea showed growth in leather shipments, signaling opportunities for geographic diversification.

Among the types of leather, exports showed different results: significant growth of salted hides and crust, but retraction of finished leather, wet blue and wet blue split. Average prices also had varied behaviors, with a highlight to the increase of 3.0% of wet blue leather in 2026.

Regionally, the four main states — Rio Grande do Sul, São Paulo, Paraná and Goiás — concentrated 69.1% of revenues, with RS maintaining the leadership, despite the drop in exports.

The scenario reinforces the challenges of demand and competitiveness, making market diversification, value addition and strengthening the international presence of Brazilian leather a priority.