

Brazilian Exports of *Hides and Skins*

YEAR
2026

MONTH
JANUARY



Organized by:

Brazilian leather

Promoted by:

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MINISTRY OF
DEVELOPMENT,
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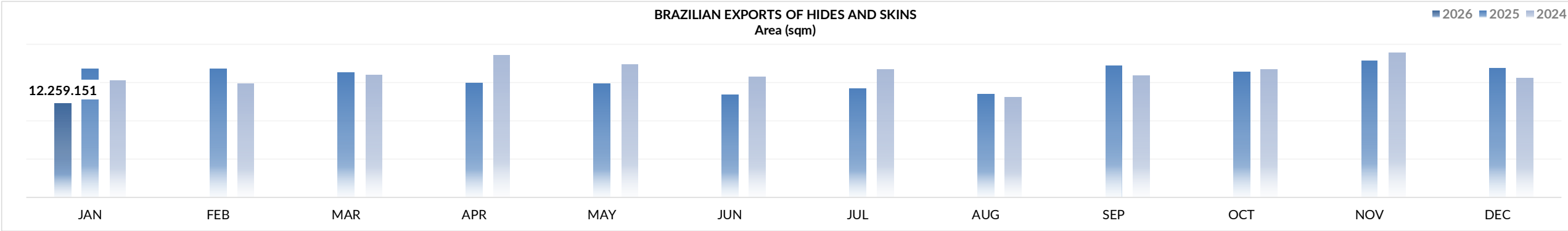
BRAZILIAN GOVERNMENT
BRASIL
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MONTH	FOB VALUE (US\$)			Δ (%)			AREA (sqm)			Δ (%)			WEIGHT (Kg)			Δ (%)		
	2026	2025	2024	MONTH 2025	2026/2025	2026/2024	2026	2025	2024	MONTH 2025	2026/2025	2026/2024	2026	2025	2024	MONTH 2025	2026/2025	2026/2024
JAN	75.532.512	97.956.081	102.231.845	-21,5%	-22,9%	-26,1%	12.259.151	16.800.501	15.255.504	-27,3%	-27,0%	-19,6%	49.691.871	59.118.387	42.745.080	#####	-15,9%	16,3%
FEB		97.686.142	100.594.249					16.754.115	14.792.606					57.502.191	46.844.191			
MAR		102.948.861	109.365.779					16.266.721	16.036.028					56.453.168	48.622.942			
APR		93.730.965	119.059.249					14.899.945	18.558.785					47.654.716	57.604.688			
MAY		96.504.410	116.642.884					14.809.023	17.328.197					44.949.682	52.802.187			
JUN		83.338.207	101.521.633					13.409.352	15.744.226					40.264.936	48.911.073			
JUL		89.155.645	113.124.002					14.238.837	16.661.127					45.280.723	46.784.480			
AUG		82.011.762	88.415.511					13.455.504	13.039.334					45.286.090	38.318.128			
SEP		97.191.101	102.126.294					17.152.962	15.932.097					60.329.609	52.577.119			
OCT		98.741.909	103.890.296					16.351.085	16.661.191					57.788.724	52.400.378			
NOV		96.879.590	108.535.640					17.779.459	18.885.503					61.108.471	59.831.440			
DEC		96.198.097	90.436.983					16.861.254	15.543.504					64.339.258	50.038.521			
Total	75.532.512	1.132.342.770	1.255.944.365		-22,9%	-26,1%	12.259.151	188.778.758	194.438.102		-27,0%	-19,6%	49.691.871	640.075.955	597.480.227		-15,9%	16,3%

Source: SECEX - Prepared by: CICB



■ ANALYSIS OF TOTAL EXPORTS

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Exports of hides and skins in January 2025, according to data from SECEX (Secretariat of Foreign Trade) of the Ministry of Development, Industry, Commerce and Services and analyzed by the CICB, reached US\$ 75.5 million.

This value represents reductions of 22.9% over the same month last year, and 21.5% compared to the previous month, when exports totaled US\$ 96.2 million.

In volume, 12.3 million square meters and 50.0 thousand tons were exported, representing decreases of 27.0% and 15.9%, respectively, compared to January 2025. Compared to December 2025, there were decreases of 27.3% in the area and 22.8% in weight.

COUNTRIES	FOB VALUE (US\$)			Share	2026/2025	AREA (sqm)			Share	2026/2025	WEIGHT (KG)			Share	2026/2025
	Jan 2026	Jan 2025	Jan 2024	2026		Jan 2026	Jan 2025	Jan 2024	2026		Jan 2026	Jan 2025	Jan 2024	2026	
1 China + Hong Kong	25.288.221	34.188.392	30.981.709	33,5%	-26,0%	6.486.558	8.412.942	6.230.884	52,9%	-22,9%	23.971.773	29.344.620	19.717.770	48,2%	-18,3%
China	24.977.922	33.340.065	28.723.922	33,1%	-25,1%	6.422.185	8.246.655	5.868.199	52,4%	-22,1%	23.788.390	28.855.035	18.526.781	47,9%	-17,6%
2 United States	10.194.823	10.044.074	17.149.912	13,5%	1,5%	965.459	873.360	1.218.821	7,9%	10,5%	856.703	788.623	1.072.667	1,7%	8,6%
3 Italy	7.608.923	13.939.335	12.087.962	10,1%	-45,4%	1.423.891	2.698.545	2.107.825	11,6%	-47,2%	5.426.914	9.078.238	7.058.586	10,9%	-40,2%
4 Mexico	5.772.409	5.101.595	6.944.573	7,6%	13,1%	504.158	394.493	734.150	4,1%	27,8%	889.283	463.921	1.172.995	1,8%	91,7%
5 Vietnam	4.198.406	11.690.268	9.626.999	5,6%	-64,1%	720.203	2.081.650	2.053.603	5,9%	-65,4%	1.999.817	5.161.517	5.372.378	4,0%	-61,3%
6 Nigeria	4.076.742	2.587.784	238.252	5,4%	57,5%	0	0	0	0,0%	-	8.046.437	7.482.744	790.760	16,2%	7,5%
7 Germany	2.050.603	3.201.509	2.940.418	2,7%	-35,9%	197.567	302.168	233.281	1,6%	-34,6%	204.263	442.479	189.772	0,4%	-53,8%
8 South Korea	1.837.026	1.336.345	1.724.700	2,4%	37,5%	180.719	131.881	167.512	1,5%	37,0%	278.712	134.361	201.767	0,6%	107,4%
9 Thailand	1.350.426	1.564.610	4.269.764	1,8%	-13,7%	150.662	172.092	466.536	1,2%	-12,5%	290.921	198.093	822.670	0,6%	46,9%
10 Spain	1.324.500	1.243.701	436.729	1,8%	6,5%	308.959	249.366	157.797	2,5%	23,9%	843.766	561.266	343.207	1,7%	50,3%
11 Uruguay	999.537	866.820	1.324.465	1,3%	15,3%	140.337	85.042	160.388	1,1%	65,0%	380.644	226.716	535.056	0,8%	67,9%
12 Turkey	849.049	228.208	400.212	1,1%	272,1%	345	0	0	0,0%	-	2.779.747	1.276.806	1.535.298	5,6%	117,7%
13 Japan	791.855	214.659	123.866	1,0%	268,9%	88.758	21.663	8.196	0,7%	309,7%	81.362	18.240	10.791	0,2%	346,1%
14 Norway	788.923	764.785	941.418	1,0%	3,2%	56.565	52.955	63.147	0,5%	6,8%	44.812	40.836	44.946	0,1%	9,7%
15 India	750.678	802.850	689.340	1,0%	-6,5%	183.901	308.507	206.626	1,5%	-40,4%	652.048	769.889	669.835	1,3%	-15,3%
16 Cambodia	551.328	270.183	145.960	0,7%	104,1%	42.602	1.626	6.537	0,3%	2520,0%	797.627	884.150	193.786	1,6%	-9,8%
17 France	494.866	302.987	254.858	0,7%	63,3%	25.759	16.614	10.132	0,2%	55,0%	34.517	20.440	16.207	0,1%	68,9%
18 South Africa	489.839	353.768	234.375	0,6%	38,5%	57.216	53.785	19.597	0,5%	6,4%	54.072	78.082	32.792	0,1%	-30,7%
19 Indonesia	456.931	195.301	759.453	0,6%	134,0%	86.589	32.047	118.461	0,7%	170,2%	203.483	49.829	150.279	0,4%	308,4%
20 Argentina	450.511	365.336	250.519	0,6%	23,3%	51.100	34.642	12.044	0,4%	47,5%	85.633	38.736	15.937	0,2%	121,1%
21 Netherlands	445.823	640.549	430.244	0,6%	-30,4%	44.264	68.011	47.007	0,4%	-34,9%	43.508	67.065	45.666	0,1%	-35,1%
22 Poland	428.554	6	270.596	0,6%	7142466,7%	44.511	38	23.953	0,4%	117034,2%	32.065	38	19.562	0,1%	84281,6%
23 Tunisia	395.510	1.145.737	364.262	0,5%	-65,5%	25.700	77.534	20.154	0,2%	-66,9%	36.909	116.604	30.252	0,1%	-68,3%
24 Bangladesh	392.704	654.199	685.626	0,5%	-40,0%	38.316	56.272	49.396	0,3%	-31,9%	61.541	98.163	65.148	0,1%	-37,3%
25 Taiwan	377.873	557.564	1.142.482	0,5%	-32,2%	61.453	132.349	284.462	0,5%	-53,6%	161.836	460.082	749.243	0,3%	-64,8%
26 Hungary	354.901	889.253	1.762.075	0,5%	-60,1%	39.148	85.436	140.895	0,3%	-54,2%	31.598	72.978	120.133	0,1%	-56,7%
27 Canada	326.359	214.054	203.073	0,4%	52,5%	21.292	13.441	12.147	0,2%	58,4%	17.332	10.725	10.755	0,03%	61,6%
28 Malaysia	312.408	184.441	492.077	0,4%	69,4%	39.623	15.513	48.836	0,3%	155,4%	34.866	13.158	43.933	0,1%	165,0%
Hong Kong	310.299	848.327	2.257.787	0,4%	-63,4%	64.373	166.287	362.685	0,5%	-61,3%	183.383	489.585	1.190.989	0,4%	-62,5%
29 Togo	304.919	67.157	51.834	0,4%	354,0%	0	0	0	0,0%	-	492.637	249.850	287.300	1,0%	97,2%
30 Denmark	292.443	202.049	0	0,4%	44,7%	19.831	15.743	0	0,2%	26,0%	14.703	11.998	0	0,03%	22,5%
Others (2026: +20 countries)	1.575.422	4.138.562	5.304.092	2,1%	-61,9%	253.665	412.786	653.117	2,1%	-38,5%	842.342	958.140	1.425.589	1,7%	-12,1%
Total	75.532.512	97.956.081	102.231.845		-22,9%	12.259.151	16.800.501	15.255.504		-27,0%	49.691.871	59.118.387	42.745.080		-15,9%

Source: MDIC/SECEX - Prepared by: CICB

■ ANALYSIS OF DESTINATIONS

The three main destinations for Brazilian leather presented the following data in January 2026, compared to the same month last year:

China (excluding Hong Kong) had a share of 33.1% in value and 52.4% in area, with decreases of 25.1% in value and 22.1% in area.

The United States in second place in the ranking, with 13.5% of participation in value, and 7.9% in area, has increases of 1.5% in value and 10.5% in area.

Italy in third, with a share of 10.1% in value and 11.6% in area, has decreases of 45.4% in value and 47.2% in area.

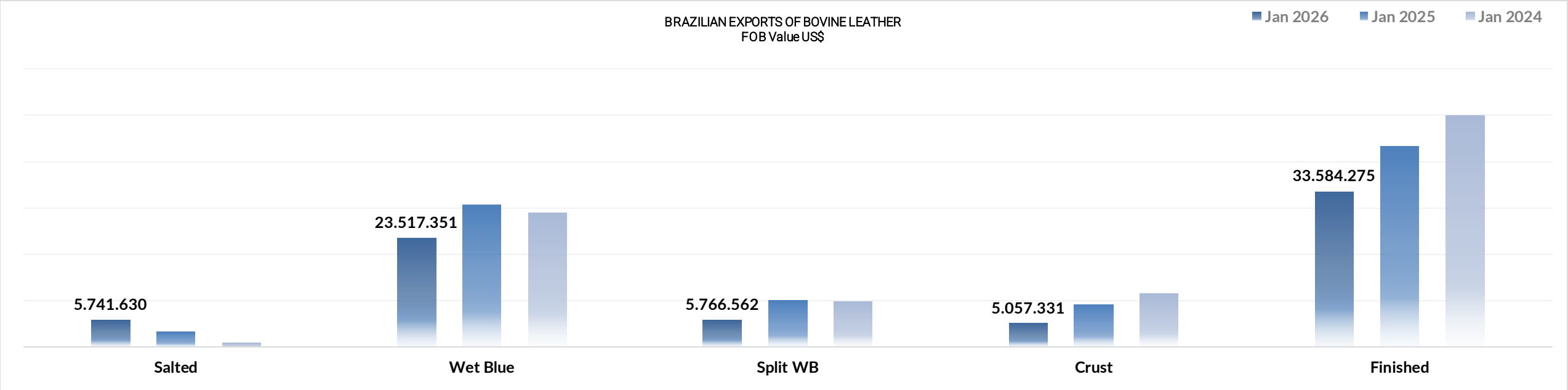
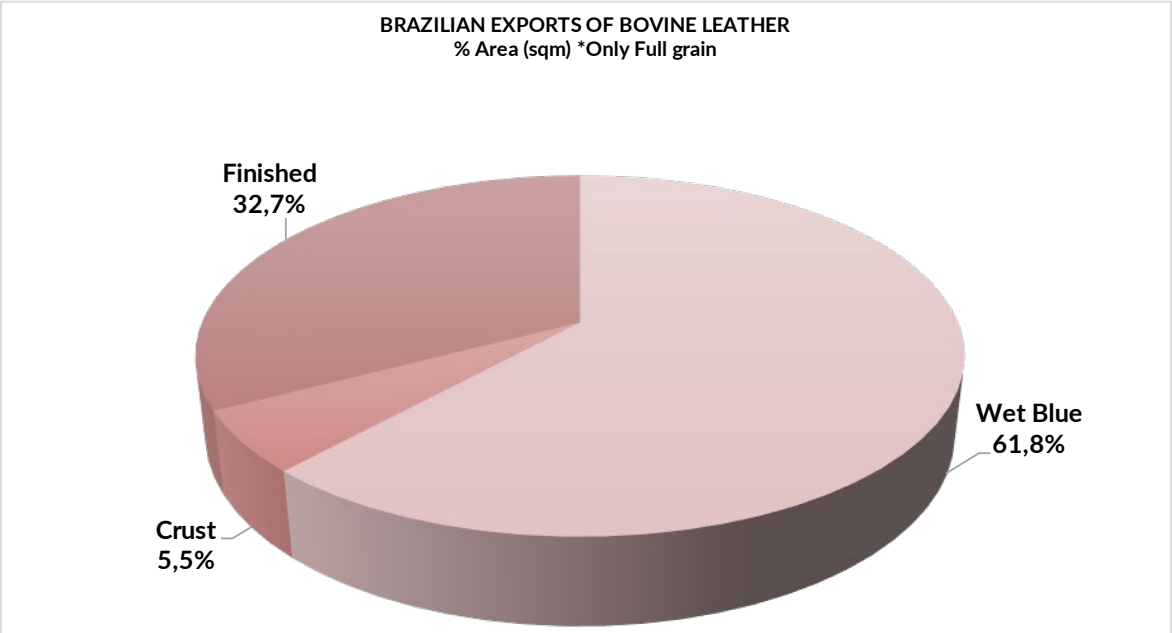
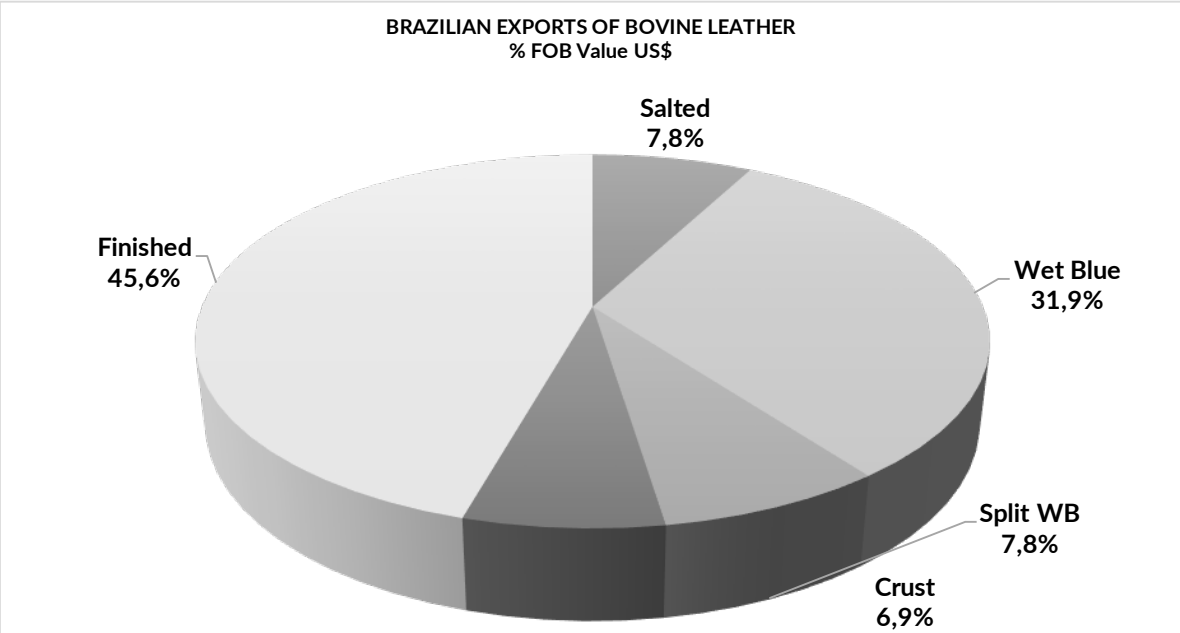
Among the three main destinations, only the United States maintained positive data in purchases of Brazilian leather at the beginning of the year.

The market remains sideways, with the economic situation in Europe still suffering impacts from geopolitical turmoil, while in Asia the market remains irregular and with early shutdowns due to the proximity of the Chinese New Year, which starts on February 17.

Among the other TOP10 countries of Brazil's destinations, the advances in sales to Mexico, which is now in fourth place in the ranking, to South Korea and to Spain stood out.

TYPE OF LEATHER	FOB VALUE (US\$)			Δ		AREA (sqm)			Δ		WEIGHT (KG)			Δ	
	Jan 2026	Jan 2025	Jan 2024	026/2026	026/2025	Jan 2026	Jan 2025	Jan 2024	026/2026	026/2025	Jan 2026	Jan 2025	Jan 2024	026/2026	026/2025
Salted	5.741.630	3.301.633	938.314	73,9%	511,9%	-	-	-	-	-	12.304.684	10.358.523	3.182.392	18,8%	286,6%
Wet Blue	23.517.351	30.668.127	28.862.402	-23,3%	-18,5%	6.183.512	8.203.073	6.192.390	-24,6%	-0,1%	26.352.328	34.355.421	24.378.104	-23,3%	8,1%
Split WB	5.766.562	10.081.760	9.910.232	-42,8%	-41,8%	2.120.493	3.261.845	3.522.837	-35,0%	-39,8%	6.188.664	9.537.520	10.138.500	-35,1%	-39,0%
Crust	5.057.331	9.232.198	11.489.067	-45,2%	-56,0%	549.479	1.030.545	1.102.569	-46,7%	-50,2%	574.794	960.570	1.028.171	-40,2%	-44,1%
Finished	33.584.275	43.292.774	49.901.474	-22,4%	-32,7%	3.268.310	4.217.567	4.331.065	-22,5%	-24,5%	2.871.344	3.741.781	3.715.553	-23,3%	-22,7%
Total	73.667.149	96.576.492	101.101.489	-23,7%	-27,1%	12.121.794	16.713.030	15.148.861	-27,47%	-20,0%	48.291.814	58.953.815	42.442.720	-18,1%	13,8%

Source: MDIC/SECEX - Prepared by: CICB



■ ANALYSIS OF TYPES OF LEATHER

Brazilian exports of bovine leather by type showed the following changes in the first month of the year, compared to January of the previous year:

Wet blue, with a share of 31.9% in value and 61.8% in area, with decreases of 23.3% in value and 24.6% in area.

Split wb with 7.8% share in value, with decreases of 42.8% in value and 35.0% in area.

Crust, with 6.9% in value and 5.5% in area, shows reductions of 45.2% in value and 46.7% in area.

Finished leather register a share of 45.6% in value and 32.7% in area, with decreases of 22.4% in value and 22.5% in area.

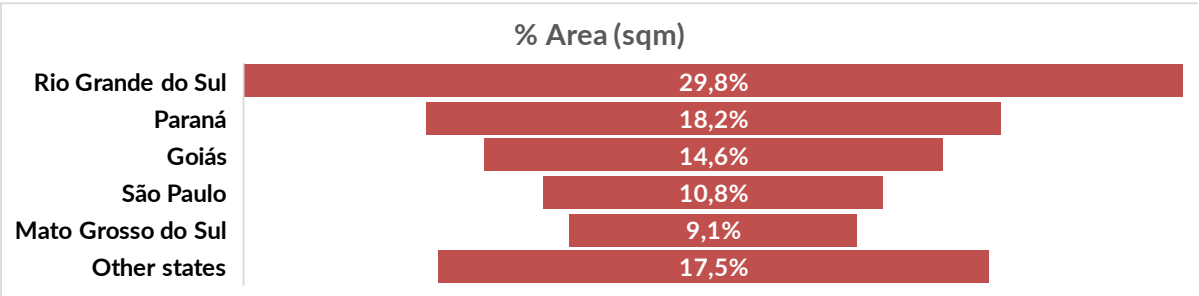
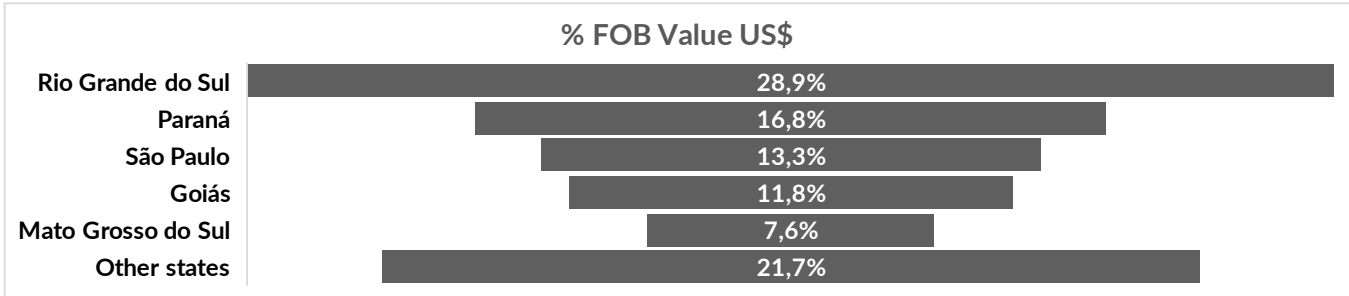
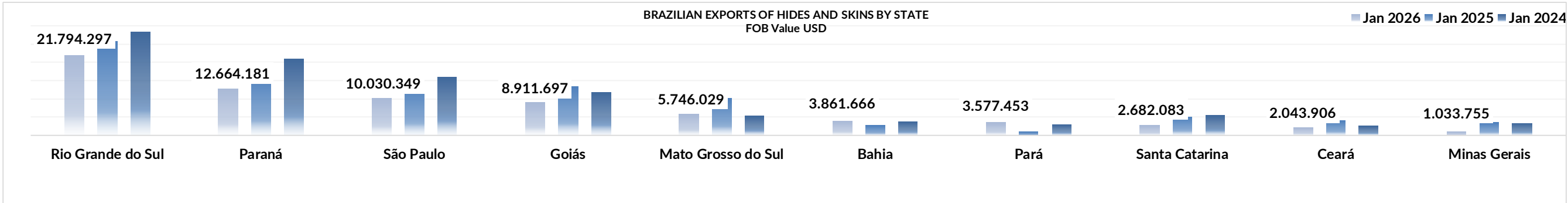
All types of leather fell in the month, with the negative highlights being crust leather and split wet blue.

Wet blue leather, on the other hand, even with a drop of 23.3% in value and 24.6% in area, increased its participation in these two indicators, compared to what it had recorded at the end of 2025.

Salted hides, in turn, had increases in shipments. While the weight increased by 18.8%, the absolute value increased by 73.9%, with an improvement in the average price.

		FOB VALUE (US\$)				Δ	AREA (sqm)				Δ	WEIGHT (KG)				Δ
		Jan 2026	Jan 2025	Jan 2024	2026	2026/2025	Jan 2026	Jan 2025	Jan 2024	2026	2026/2025	Jan 2026	Jan 2025	Jan 2024	2026	2026/2025
1	Rio Grande do Sul	21.794.297	25.670.470	28.313.608	28,9%	-15,1%	3.651.343	3.951.085	3.789.903	29,8%	-7,6%	9.396.910	9.299.529	8.762.941	18,9%	1,0%
2	Paraná	12.664.181	16.362.377	20.806.601	16,8%	-22,6%	2.235.540	3.652.072	3.204.416	18,2%	-38,8%	10.301.632	14.783.300	9.071.493	20,7%	-30,3%
3	São Paulo	10.030.349	13.412.885	15.971.478	13,3%	-25,2%	1.322.585	1.942.716	2.521.545	10,8%	-31,9%	3.778.431	4.949.825	6.387.815	7,6%	-23,7%
4	Goiás	8.911.697	13.384.617	11.770.438	11,8%	-33,4%	1.784.456	2.369.791	1.597.211	14,6%	-24,7%	6.656.382	8.679.651	4.250.951	13,4%	-23,3%
5	Mato Grosso do Sul	5.746.029	10.061.651	5.301.859	7,6%	-42,9%	1.121.496	2.238.252	1.064.545	9,1%	-49,9%	3.973.525	8.112.608	3.690.513	8,0%	-51,0%
6	Bahia	3.861.666	2.623.923	3.603.375	5,1%	47,2%	323.099	241.966	453.346	2,6%	33,5%	2.333.475	1.783.773	952.025	4,7%	30,8%
7	Pará	3.577.453	935.572	2.947.342	4,7%	282,4%	868.108	358.892	670.613	7,1%	141,9%	4.881.407	2.163.975	3.227.705	9,8%	125,6%
8	Santa Catarina	2.682.083	5.130.259	5.477.757	3,6%	-47,7%	365.632	727.145	827.431	3,0%	-49,7%	946.237	1.778.922	2.133.038	1,9%	-46,8%
9	Ceará	2.043.906	4.136.897	2.552.981	2,7%	-50,6%	223.051	451.769	184.384	1,8%	-50,6%	418.928	709.315	215.942	0,8%	-40,9%
10	Minas Gerais	1.033.755	3.471.209	3.381.875	1,4%	-70,2%	77.061	599.978	629.211	0,6%	-87,2%	1.794.125	2.601.382	1.640.371	3,6%	-31,0%
11	Mato Grosso	942.213	833.678	997.810	1,2%	13,0%	227.094	209.424	198.307	1,9%	8,4%	1.049.598	799.184	759.356	2,1%	31,3%
12	Rio de Janeiro	521.405	481.369	210.672	0,7%	8,3%	6.527	5.380	2.100	0,1%	21,3%	4.009	2.768	78.729	0,01%	44,8%
13	Paraíba	434.376	27.876	0	0,6%	1458,2%	0	0	0	0,0%	-	969.250	111.750	0	2,0%	767,3%
14	Rio Grande do Norte	411.139	322.481	223.109	0,5%	27,5%	0	0	0	0,0%	-	1.232.000	1.148.000	819.050	2,5%	7,3%
15	Maranhão	289.462	36.054	0	0,4%	702,9%	53.159	15.594	0	0,4%	240,9%	461.296	38.725	0	0,9%	1091,2%
16	Pernambuco	270.331	192.982	191.268	0,4%	40,1%	0	0	38.997	0,0%	-	747.196	700.310	525.727	1,5%	6,7%
17	Espírito Santo	193.146	503.344	0	0,3%	-61,6%	0	0	0	0,0%	-	440.360	1.159.775	0	0,9%	-62,0%
18	Alagoas	66.933	55.265	0	0,1%	21,1%	0	0	0	0,0%	-	167.700	221.550	0	0,3%	-24,3%
19	Piauí	58.091	268.543	261.988	0,1%	-78,4%	0	24.166	15.125	0,0%	-100,0%	139.410	29.816	8.232	0,3%	367,6%
20	Distrito Federal	0	0	35.859	0,0%	-	0	0	8.376	0,0%	-	0	0	40.760	0,0%	-
21	Rondônia	0	44.629	183.825	0,0%	-100,0%	0	12.271	49.994	0,0%	-100,0%	0	44.229	180.432	0,0%	-100,0%
Total		75.532.512	97.956.081	102.231.845	100,0%	-22,9%	12.259.151	16.800.501	15.255.504	100,0%	-27,0%	49.691.871	59.118.387	42.745.080	100,0%	-15,9%

Source: SECEX - Prepared by CICB



■ ANALYSIS OF STATES

The performance of exports by state in January presented the following results:

Among the top ten exporters, only two states recorded growth in value — Pará, with +282.4%, and Bahia, with +47.2%. The biggest retractions were observed in Minas Gerais (-70.2%), Ceará (-50.6%), Santa Catarina (-47.7%) and Mato Grosso do Sul (-42.9%).

In the exported area indicator, the positive and negative highlights were with the same states: Pará with +141.9% and Bahia with +33.5%, while there were decreases in Minas Gerais (-87.2%), Ceará (-50.6%), Mato Grosso do Sul (-49.9%) and Santa Catarina (-49.7%).

The ranking starts the year with Rio Grande do Sul in first place in value (28.9% share) and area (29.8%), while Paraná leads in weight with 20.7%. In second place in value is Paraná, with 16.8%, followed by São Paulo (13.3%) and Goiás (11.8%). In area, we have Paraná in second (18.2%), Goiás in third (14.6%) and São Paulo in fourth (10.8%).

■ CLOSING REMARKS

The results of Brazilian hides and skins exports in January 2026 confirm a start to the year marked by a generalized retraction, both in value and volume, reflecting a still challenging international environment and a global market that continues to operate cautiously. The significant drop compared to January of the previous year, and December 2025, shows not only a seasonal effect, but also the persistence of structural factors that have been limiting the pace of business.

From the point of view of destinations, dependence on the Chinese market remains a central element of export dynamics. The reduction in purchases by China, added to the slowdown in European demand – especially from Italy – exerted strong pressure on total volumes. Economic difficulties in Europe, aggravated by geopolitical uncertainties, and the irregularity of the Asian market, influenced by shutdowns associated with the Chinese New Year calendar, help explain the weaker performance in the period. In this context, the growth of exports to the United States and to markets such as Mexico,

South Korea and Spain emerges as a positive point of attention, indicating specific opportunities for diversification, although insufficient to compensate for the losses in the main traditional destinations.

In general, the beginning of 2026 indicates the continuity of a flat market, with low dynamism and high sensitivity to external factors. A more consistent recovery of Brazilian leather exports will depend, above all, on an improvement in the economic environment in the main consumer markets, the normalization of Asian demand after the seasonal period and the sector's ability to expand its diversification of destinations and products, reducing exposure to sudden movements in specific markets. -