

OCTOBER 2024

Brazilian exports of Hides and Skins



Brazilian leather



apexBrasil

MINISTÉRIO DO
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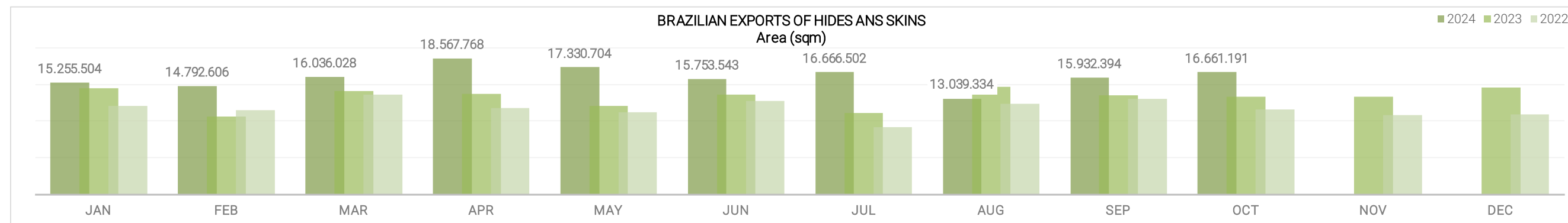
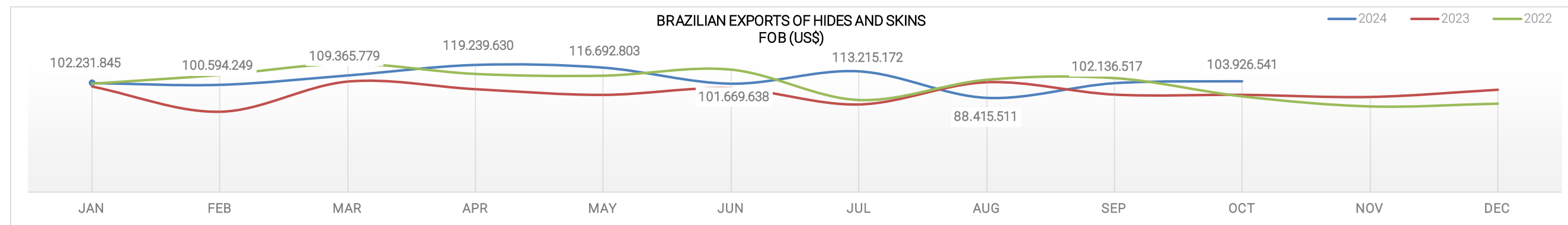
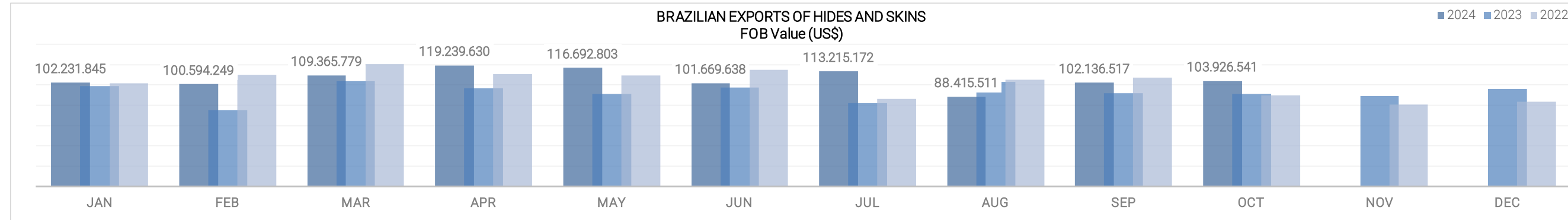
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MONTH	FOB VALUE (US\$)			Δ (%)			AREA (sqm)			Δ (%)			WEIGHT (Kg)			Δ (%)		
	2024	2023	2022	MONTH 2024	2024/2023	2024/2022	2024	2023	2022	MONTH 2024	2024/2023	2024/2022	2024	2023	2022	MONTH 2024	2024/2023	2024/2022
JAN	102.231.845	99.097.256	101.697.054	6,4%	3,2%	0,5%	15.255.504	14.458.015	12.063.997	5,0%	5,5%	26,5%	42.745.080	40.842.514	30.527.897	2,9%	4,7%	40,0%
FEB	100.594.249	75.269.723	109.794.363	-1,6%	33,6%	-8,4%	14.792.606	10.666.731	11.518.363	-3,0%	38,7%	28,4%	46.844.191	29.776.931	25.501.700	9,6%	57,3%	83,7%
MAR	109.365.779	103.785.252	120.139.328	8,7%	5,4%	-9,0%	16.036.028	14.083.877	13.625.210	8,4%	13,9%	17,7%	48.622.942	36.974.204	31.859.528	3,8%	31,5%	52,6%
APR	119.239.630	96.588.085	110.738.209	9,0%	23,5%	7,7%	18.567.768	13.705.693	11.773.200	15,8%	35,5%	57,7%	57.611.541	35.449.787	28.030.076	18,5%	62,5%	105,5%
MAY	116.692.803	91.214.382	109.124.938	-2,1%	27,9%	6,9%	17.330.704	12.063.660	11.199.958	-6,7%	43,7%	54,7%	52.804.002	31.339.687	24.982.739	-8,3%	68,5%	111,4%
JUN	101.669.638	97.427.722	114.733.220	-12,9%	4,4%	-11,4%	15.753.543	13.607.331	12.737.959	-9,1%	15,8%	23,7%	48.917.036	34.008.351	32.538.087	-7,4%	43,8%	50,3%
JUL	113.215.172	82.168.631	86.582.958	11,4%	37,8%	30,8%	16.666.502	11.107.588	9.168.223	5,8%	50,0%	81,8%	46.791.505	29.554.021	21.825.224	-4,3%	58,3%	114,4%
AUG	88.415.511	103.150.225	105.318.890	-21,9%	-14,3%	-16,0%	13.039.334	14.634.581	12.398.155	-21,8%	-10,9%	5,2%	38.318.128	40.916.844	32.250.962	-18,1%	-6,4%	18,8%
SEP	102.136.517	91.485.697	106.870.559	15,5%	11,6%	-4,4%	15.932.394	13.493.620	12.998.266	22,2%	18,1%	22,6%	52.577.394	36.476.373	35.798.746	37,2%	44,1%	46,9%
OCT	103.926.541	91.260.275	89.944.558	1,8%	13,9%	15,5%	16.661.191	13.310.650	11.595.103	4,6%	25,2%	43,7%	52.580.782	36.910.273	30.269.139	0,01%	42,5%	73,7%
NOV		89.258.600	80.665.640					13.305.461	10.767.130					36.828.021	30.454.895			
DEC		96.045.932	83.228.588					14.526.060	10.904.167					41.534.604	30.498.876			
Total	1.057.487.685	1.116.751.780	1.218.838.305		13,5%	0,2%	160.035.574	158.963.267	140.749.731		22,0%	34,4%	487.812.601	430.611.610	354.537.869		38,5%	66,2%

Source: SECEX - Prepared by: CICB



■ ANALYSIS OF TOTAL EXPORTS

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Exports of hides and skins presented by SECEX (Foreign Trade Secretariat) of the Ministry of Development, Industry, Commerce and Services and analyzed by CICB, referring to the month of October 2024, registered a value of US\$ 103.9 million, representing increases of 1.8% over the previous month, and 13.9% over the same month last year, when US\$ 91.3 million were exported.

Considering volume, 16.7 million square meters and 52.6 thousand tons were shipped, which meant, respectively, increases of 25.2% and 42.5% over the same month in 2023. Compared to September, there was also increases of 4.6% in area and 0.01% in weight.

The period from January to October totaled US\$ 1.057 billion, 13.5% above the same period in 2023, with increases also of 22.0% in area and 38.5% in weight.

COUNTRIES	FOB VALUE (US\$)			Share	Δ	AREA (sqm)			Share	Δ	WEIGHT (KG)		
	Jan-Oct 2024	Jan-Oct 2023	Jan-Oct 2022	2024	2024/2023	Jan-Oct 2024	Jan-Oct 2023	Jan-Oct 2022	2024	2024/2023	Jan-Oct 2024	Jan-Oct 2023	Jan-Oct 2022
1 China + Hong Kong	353.203.780	289.736.270	292.489.609	33,4%	21,9%	71.261.450	55.755.805	43.258.812	44,5%	27,8%	229.651.600	169.411.054	121.984.647
China	331.807.355	259.274.350	238.541.337	31,4%	28,0%	67.357.610	50.090.955	36.369.442	42,1%	34,5%	218.997.649	154.566.035	104.210.658
2 United States	143.640.226	153.863.888	196.433.769	13,6%	-6,6%	10.991.507	11.617.652	12.959.834	6,9%	-5,4%	10.347.359	10.218.113	11.288.579
3 Italy	123.168.787	116.564.562	179.010.628	11,6%	5,7%	21.099.838	20.355.372	22.737.822	13,2%	3,7%	66.902.581	65.275.295	76.840.217
4 Vietnam	107.520.189	57.117.628	55.093.605	10,2%	88,2%	21.552.989	11.229.988	9.798.553	13,5%	91,9%	52.168.227	27.243.308	23.923.384
5 Mexico	56.703.668	42.568.381	36.973.426	5,4%	33,2%	5.442.156	3.982.383	2.214.328	3,4%	36,7%	7.452.308	5.422.496	2.136.389
6 Thailand	36.172.595	34.508.189	40.203.779	3,4%	4,8%	4.754.585	3.555.283	2.954.169	3,0%	33,7%	11.797.417	5.822.221	5.002.528
7 Germany	32.495.295	28.787.605	44.978.035	3,1%	12,9%	2.658.911	2.242.465	3.059.306	1,7%	18,6%	2.286.950	1.885.795	2.526.149
Hong Kong	21.396.425	30.461.920	53.948.272	2,0%	-29,8%	3.903.840	5.664.850	6.889.370	2,4%	-31,1%	10.653.951	14.845.019	17.773.989
8 Hungary	15.642.260	16.198.145	21.030.172	1,5%	-3,4%	1.393.606	1.327.579	1.411.945	0,9%	5,0%	1.160.213	1.137.367	1.290.192
9 South Korea	13.955.897	43.148.888	22.342.333	1,3%	-67,7%	1.319.567	4.077.538	2.182.019	0,8%	-67,6%	1.391.932	4.951.740	4.471.687
10 Taiwan	11.793.887	12.274.933	15.462.442	1,1%	-3,9%	2.449.626	2.886.683	3.891.150	1,5%	-15,1%	8.014.169	8.297.130	9.811.872
11 Slovakia	11.760.992	6.877.685	2.832.544	1,1%	71,0%	807.710	436.759	140.913	0,5%	84,9%	743.329	425.536	180.180
12 Uruguay	11.465.065	10.328.407	6.994.471	1,1%	11,0%	1.432.024	1.278.189	1.292.733	0,9%	12,0%	5.210.141	3.966.029	3.645.064
13 Indonesia	10.963.368	3.050.639	16.878.688	1,0%	259,4%	1.815.923	384.300	1.471.978	1,1%	372,5%	3.230.363	290.508	1.150.962
14 Tunisia	10.169.342	10.237.915	7.651.665	1,0%	-0,7%	660.119	644.440	479.916	0,4%	2,4%	978.647	996.427	758.045
15 Norway	9.363.089	7.351.081	12.283.787	0,9%	27,4%	641.086	510.302	707.563	0,4%	25,6%	459.080	357.939	502.622
16 Spain	8.350.268	7.922.968	4.289.438	0,8%	5,4%	1.923.023	1.958.789	1.410.058	1,2%	-1,8%	4.951.609	5.488.902	4.024.242
17 India	7.393.804	6.386.131	11.302.221	0,7%	15,8%	1.823.517	1.388.340	1.286.689	1,1%	31,3%	5.188.845	4.594.915	4.529.944
18 Nigeria	7.390.680	2.811.495	1.486.846	0,7%	162,9%	0	0	7.699	0,0%	-	23.852.091	8.781.665	3.676.813
19 Netherlands	7.337.600	7.760.994	9.486.154	0,7%	-5,5%	744.936	788.131	782.155	0,5%	-5,5%	720.890	761.386	736.688
20 Bangladesh	6.807.201	2.716.758	534.311	0,6%	150,6%	517.322	194.294	32.179	0,3%	166,3%	802.959	275.699	40.449
21 Switzerland	6.487.447	4.969.379	2.543.356	0,6%	30,5%	1.386.797	1.197.880	757.587	0,9%	15,8%	3.423.272	3.965.625	3.012.021
22 Cambodia	6.001.368	2.618.071	1.470.609	0,6%	129,2%	241.740	200.150	65.076	0,2%	20,8%	9.919.861	1.390.561	84.075
23 Turkey	5.597.854	4.899.391	900.999	0,5%	14,3%	25.431	96.112	30.029	0,02%	-73,5%	18.834.268	10.487.113	1.341.610
24 Argentina	5.309.613	8.472.269	9.619.986	0,5%	-37,3%	426.592	601.333	759.465	0,3%	-29,1%	472.611	731.095	752.305
25 Malaysia	4.596.896	3.997.312	7.269.642	0,4%	15,0%	404.593	305.704	494.180	0,3%	32,3%	344.824	244.968	400.394
26 Poland	4.517.219	4.379.621	7.516.515	0,4%	3,1%	400.444	398.729	676.094	0,3%	0,4%	336.277	331.724	560.164
27 Portugal	4.393.247	4.047.213	3.644.317	0,4%	8,5%	371.659	366.527	315.920	0,2%	1,4%	626.987	823.468	694.839
28 France	3.824.501	3.899.403	4.044.875	0,4%	-1,9%	175.686	166.443	158.675	0,1%	5,6%	260.959	250.261	254.115
29 Colombia	3.591.342	1.473.782	1.392.088	0,3%	143,7%	558.924	183.254	131.013	0,3%	205,0%	2.042.220	651.352	336.742
30 Canada	3.319.679	3.837.250	4.221.479	0,3%	-13,5%	204.596	237.681	250.454	0,1%	-13,9%	228.226	215.129	232.553
Others (2024: +41 countries)	24.550.526	28.640.995	34.562.288	2,3%	-14,3%	2.549.217	2.763.641	3.360.120	1,6%	-7,8%	14.012.386	7.554.164	7.394.627
Total	1.057.487.685	931.447.248	1.054.944.077		13,5%	160.035.574	131.131.746	119.078.434		22,0%	487.812.601	352.248.985	293.584.098

Source: MDIC/SECEX - Prepared by: CICB

■ ANALYSIS OF DESTINATIONS

The three main destinations for Brazilian leather show the following information during 2024:

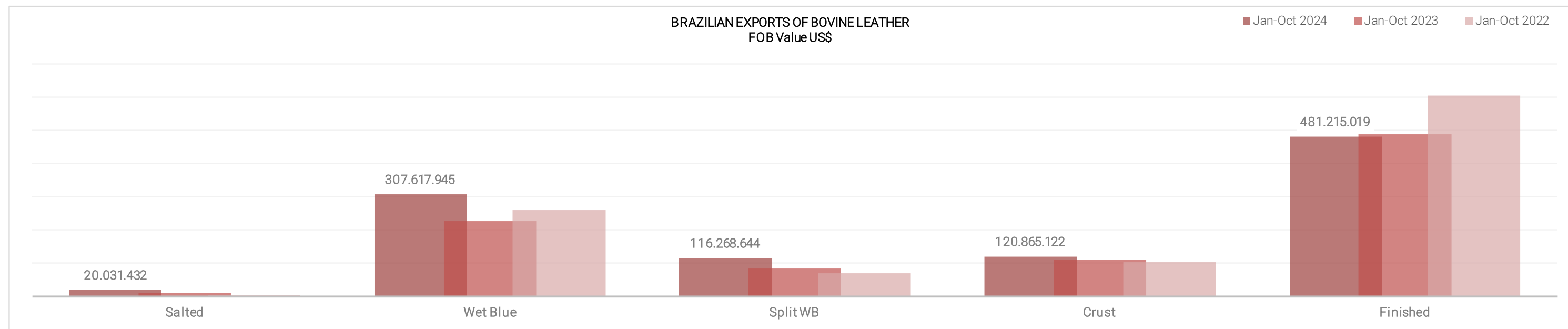
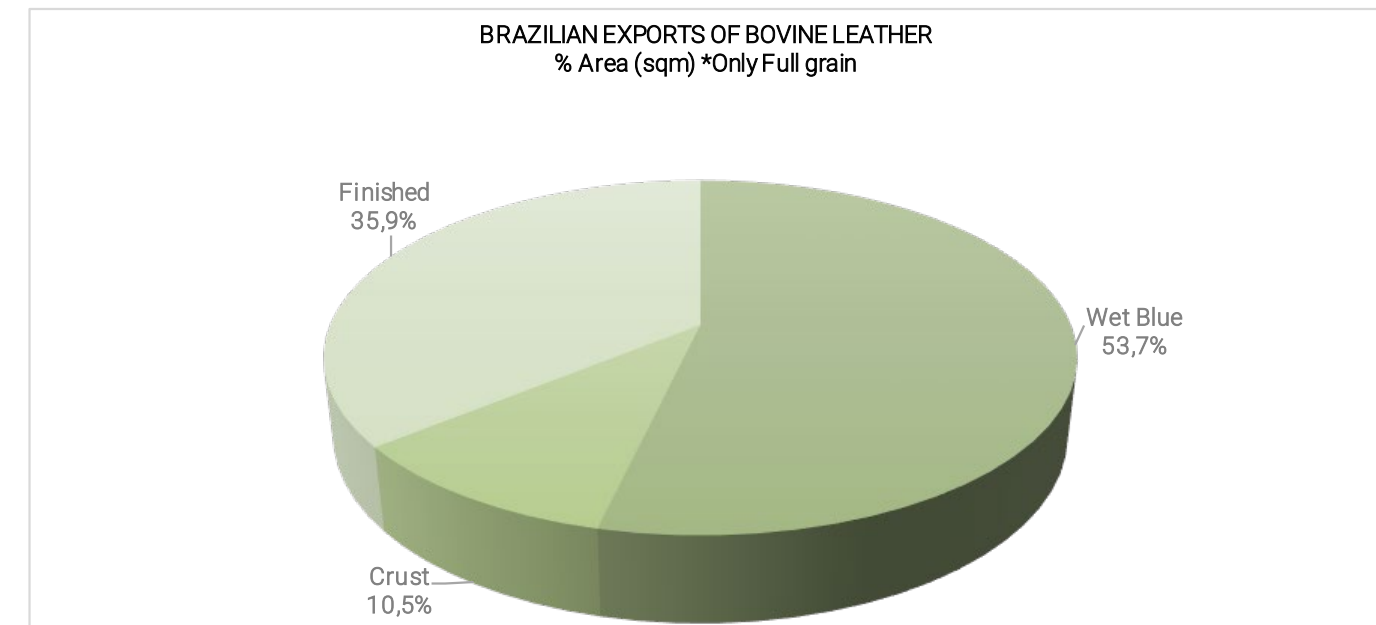
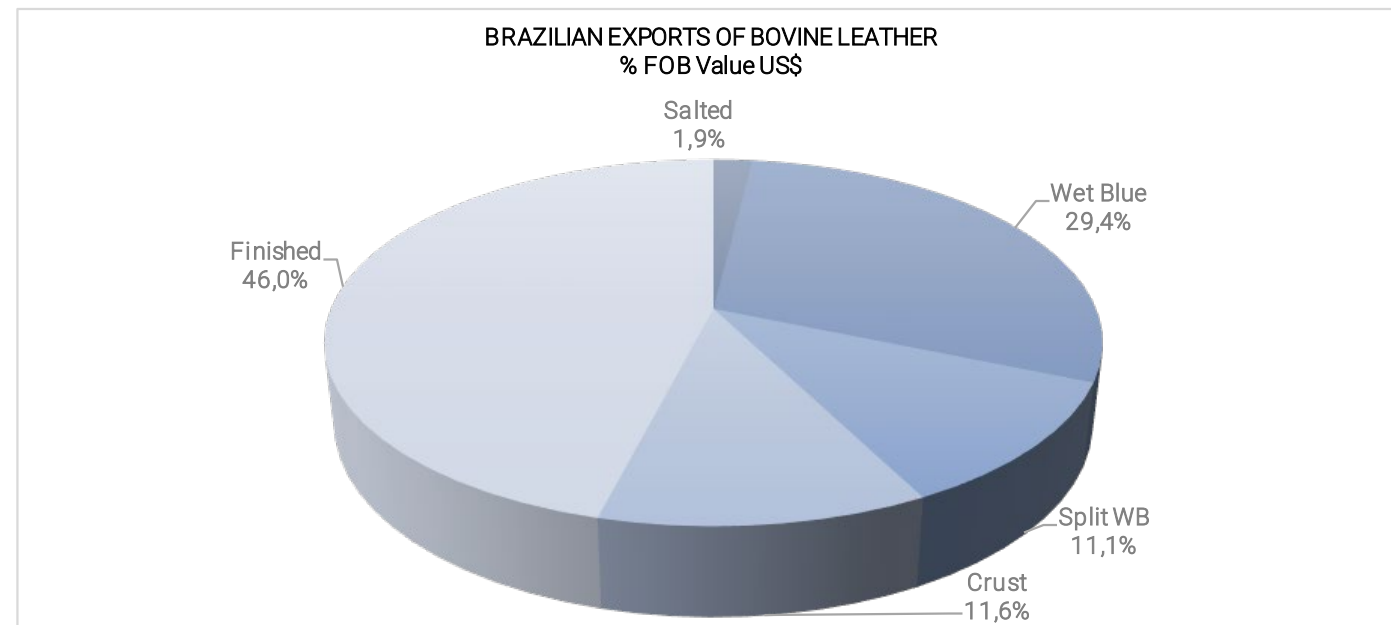
- China (without HK) has a share in value of 31.4% (previously 30.8%) and 42.1% (41.0%) in area, with increases of 28.0% (+24.8%) in value and 34.5% (+29.7%) in area;
- United States with a share of 13.6% (14.0%) in value and 6.9% (7.1%) in area, with drops of 6.6% (-4.1%) in value and 5.4% (-3.1%) in area;
- Italy with a share of 11.6% (11.9%) in value and 13.2% (13.5%) in area, with increases of 5.7% (+9.9%) in value and 3.7% (+8.8%) in area;

October's results show that only China improved Brazil's import indexes, compared to the previous month. Even so, Italy still maintains growth in value and volume in the year, while the United States remains negative.

Among the TOP10 leather destinations, while Vietnam shows the biggest growth in the period, with +88.2% in value and +91.9% in area, South Korea has the biggest drops, with -67.7% in value and -67.6% in area.

TYPE OF LEATHER	FOB VALUE (US\$)			Δ		AREA (sqm)			Δ		WEIGHT (KG)			Δ	
	Jan-Oct 2024	Jan-Oct 2023	Jan-Oct 2022	2024/2023	2024/2022	Jan-Oct 2024	Jan-Oct 2023	Jan-Oct 2022	2024/2023	2024/2022	Jan-Oct 2024	Jan-Oct 2023	Jan-Oct 2022	2024/2023	2024/2022
Salted	20.031.432	9.976.599	4.623.591	100,8%	333,2%	-	-	-	-	-	63.104.951	23.771.928	8.394.737	165,5%	651,7%
Wet Blue	307.617.945	227.245.481	260.365.445	35,4%	18,1%	63.653.639	47.024.129	36.557.812	35,4%	74,1%	258.375.252	189.727.850	153.997.843	36,2%	67,8%
Split WB	116.268.644	85.255.439	69.126.764	36,4%	68,2%	40.925.942	32.403.559	30.320.456	26,3%	35,0%	115.791.031	92.154.725	84.208.454	25,6%	37,5%
Crust	120.865.122	109.845.362	104.050.865	10,0%	16,2%	12.420.642	10.017.477	7.717.298	24,0%	60,9%	12.014.083	9.751.562	7.932.811	23,2%	51,4%
Finished	481.215.019	487.565.172	603.364.169	-1,3%	-20,2%	42.543.292	41.343.073	43.799.952	2,9%	-2,9%	37.102.678	35.992.826	38.151.316	3,1%	-2,7%
Total	1.045.998.162	919.888.053	1.041.530.834	13,7%	0,4%	159.543.515	130.788.238	118.395.518	22,0%	34,8%	486.387.995	351.398.891	292.685.161	38,4%	66,2%

Source: MDIC/SECEX - Prepared by: CICB



■ ANALYSIS OF TYPES OF LEATHER

The following variations were registered in Brazilian exports of bovine leather by type, between January and October, compared to the same period of the previous year:

- Wet blue has a share of 29.4% (29.5%) in value and 53.7% (53.4%) in area, with increases of 35.4% (+36.6%) in value, and also 35.4% (+35.5%) in area;
- Split wb maintains a share of 11.1% (11.1%) in value, with a monetary increase of 36.4% (+34.6%) and 26.3% (+24.1%) in area;
- Crust with the same share of 11.6% (11.6%) in value and 10.5% (10.5%) in area, with increases of 10.0% (+9.7%) and 24.0 % (+23.9%), respectively;

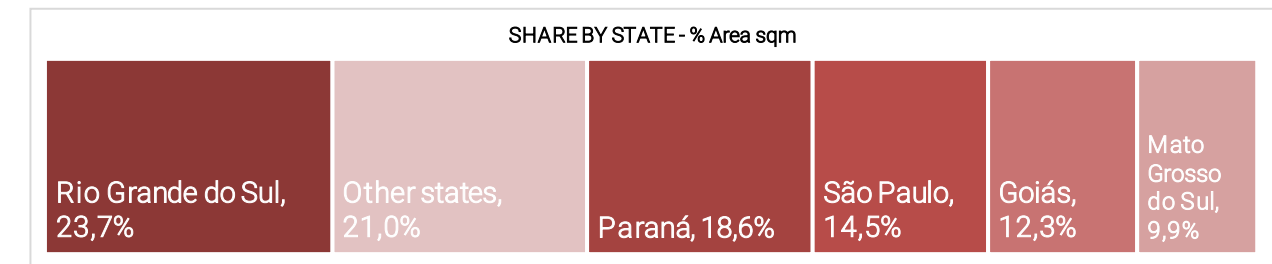
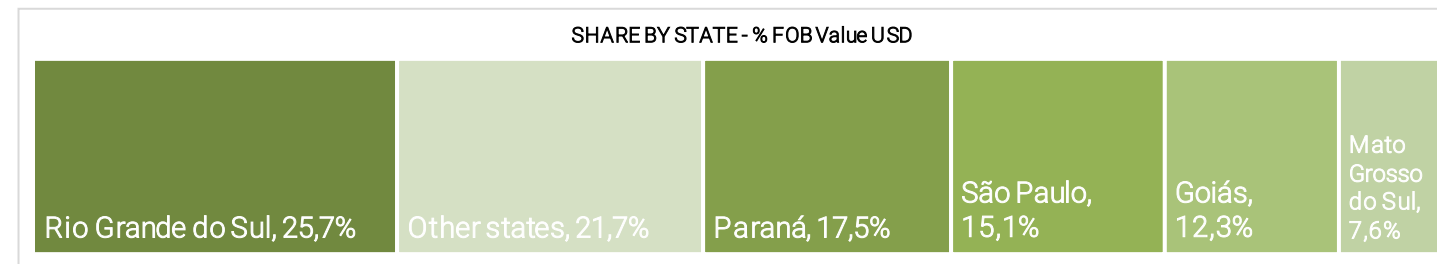
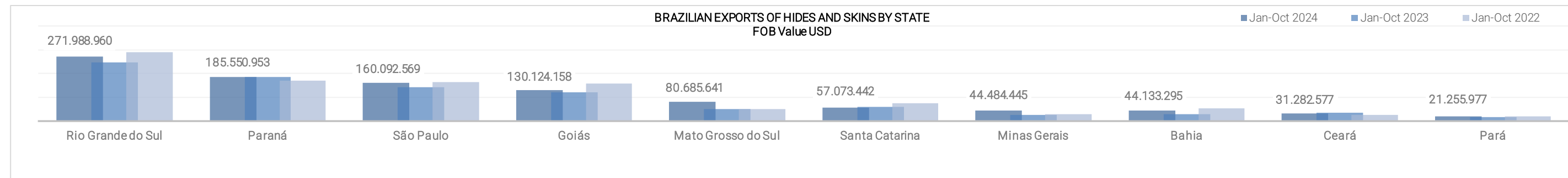
- Finished with 46.0% (+46.0%) share in value and 35.9% (36.1%) in area, with a reduction of 1.3% (-1.3%) in value, however increase of 2.9% (+3.4%) in area.

With the exception of finished leather, other types of leather saw double-digit growth in values and volumes in October.

Salted hides continue to see significant shipments, reaching double the value of 2023 in the year to date, and approaching triple in weight.

	FOB VALUE (US\$)					Δ	AREA (sqm)					Δ	WEIGHT (KG)					Δ
	Jan-Oct 2024	Jan-Oct 2023	Jan-Oct 2022	2024	2024/2023		Jan-Oct 2024	Jan-Oct 2023	Jan-Oct 2022	2024	2024/2023		Jan-Oct 2024	Jan-Oct 2023	Jan-Oct 2022	2024	2024/2023	
1 Rio Grande do Sul	271.988.960	246.737.980	290.288.574	25,7%	10,2%	37.856.310	30.703.195	30.524.375	23,7%	23,3%	88.156.261	67.759.133	57.254.372	18,1%	30,1%			
2 Paraná	185.550.953	186.578.736	168.948.328	17,5%	-0,6%	29.801.343	29.695.751	21.983.548	18,6%	0,4%	92.667.601	82.621.161	57.945.478	19,0%	12,2%			
3 São Paulo	160.092.569	143.078.715	164.764.020	15,1%	11,9%	23.142.227	17.564.714	16.234.117	14,5%	31,8%	65.036.921	37.074.217	31.434.297	13,3%	75,4%			
4 Goiás	130.124.158	119.580.824	158.704.972	12,3%	8,8%	19.660.038	17.304.244	18.219.582	12,3%	13,6%	64.021.730	51.914.053	51.459.605	13,1%	23,3%			
5 Mato Grosso do Sul	80.685.641	49.310.729	50.547.765	7,6%	63,6%	15.909.564	10.612.520	7.568.285	9,9%	49,9%	54.515.887	37.056.015	28.302.233	11,2%	47,1%			
6 Santa Catarina	57.073.442	60.565.527	73.910.653	5,4%	-5,8%	7.942.333	7.340.395	8.192.217	5,0%	8,2%	19.367.932	14.883.952	22.925.566	4,0%	30,1%			
7 Minas Gerais	44.484.445	27.110.726	29.506.886	4,2%	64,1%	8.358.437	5.032.692	3.706.215	5,2%	66,1%	20.476.878	10.026.727	7.007.159	4,2%	104,2%			
8 Bahia	44.133.295	27.812.483	54.163.399	4,2%	58,7%	5.864.806	4.072.662	6.665.155	3,7%	44,0%	17.617.550	8.581.793	11.403.382	3,6%	105,3%			
9 Ceará	31.282.577	34.129.956	27.069.279	3,0%	-8,3%	3.104.208	3.218.260	1.820.771	1,9%	-3,5%	4.918.591	4.732.683	2.509.861	1,0%	3,9%			
10 Pará	21.255.977	17.245.145	19.012.629	2,0%	23,3%	4.485.723	3.676.514	2.789.482	2,8%	22,0%	23.162.891	17.717.465	13.982.426	4,7%	30,7%			
11 Mato Grosso	12.137.933	5.366.235	6.527.310	1,1%	126,2%	2.403.347	1.153.058	917.828	1,5%	108,4%	9.499.572	3.974.233	3.299.426	1,9%	139,0%			
12 Rio de Janeiro	4.186.407	4.544.568	4.224.500	0,4%	-7,9%	58.896	144.222	68.421	0,04%	-59,2%	168.839	329.081	40.712	0,03%	-48,7%			
13 Pernambuco	3.435.396	2.585.486	1.119.161	0,3%	32,9%	63.623	39.551	34.458	0,04%	60,9%	9.879.251	6.234.984	1.754.564	2,0%	58,4%			
14 Amazonas	3.365.057	331.183	747.152	0,3%	916,1%	695.467	62.272	82.011	0,4%	1016,8%	3.507.230	310.737	418.995	0,7%	1028,7%			
15 Rio Grande do Norte	3.111.115	2.894.699	1.242.172	0,3%	7,5%	0	0	0	0,0%	-	10.513.060	6.828.490	2.326.700	2,2%	54,0%			
16 Piauí	1.626.623	1.530.316	2.621.392	0,2%	6,3%	83.702	79.013	149.898	0,1%	5,9%	75.554	45.180	93.096	0,02%	67,2%			
17 Rondônia	1.186.285	202.813	0	0,1%	484,9%	317.158	47.554	0	0,2%	566,9%	1.153.911	181.431	0	0,2%	536,0%			
18 Maranhão	1.128.329	377.854	167.162	0,1%	198,6%	245.191	86.508	23.032	0,2%	183,4%	1.482.226	225.015	19.028	0,3%	558,7%			
19 Distrito Federal	241.870	585.874	451.156	0,02%	-58,7%	42.850	120.659	73.386	0,03%	-64,5%	213.783	641.495	367.750	0,04%	-66,7%			
20 Espírito Santo	226.834	10.550	28.026	0,02%	2050,1%	342	105	268	0,000%	225,7%	605.974	65	149	0,1%	932167,7%			
21 Alagoas	106.159	0	0	0,01%	-	0	0	0	0,00%	-	557.000	0	0	0,1%	-			
22 Amapá	47.574	31.371	766.065	0,004%	51,6%	0	0	0	0,0%	-	131.000	131.000	908.055	0,03%	0,0%			
23 Not declared*	14.898	52.191	0	0,001%	-71,5%	0	0	0	0,0%	-	82.950	106.000	0	0,02%	-21,7%			
24 Não Declarada	1.188	0	1.365	0,000%	-	9	0	66	0,0%	-	9	0	34	0,0%	-			
25 Tocantins	0	783.287	132.111	0,0%	-100,0%	0	177.857	25.319	0,0%	-100,0%	0	874.075	131.210	0,0%	-100,0%			
Total	1.057.487.685	931.447.248	1.054.944.077	100,0%	13,5%	160.035.574	131.131.746	119.078.434	100,0%	22,0%	487.812.601	352.248.985	293.584.098	100,0%	38,5%			

Source: SECEX - Prepared by CICB - *Advanced shipping, without prior information on the state of origin by the exporter



■ ANALYSIS OF STATES

Exports from Brazilian states, from January to October, presented the following highlights:

- Among the TOP10, monetary drops occurred in the states of Ceará (-8.3%), Santa Catarina (-5.8%) and Paraná (-0.6%). The biggest increases are in Minas Gerais (+64.1%), Mato Grosso do Sul (+63.6%) and Bahia (+58.7%).
- Considering the traded area, only Ceará has a reduction, with -3.5%. The other states in the TOP10 show growth, with highlight on Minas Gerais, with +66.1%;
- Among the other states, Mato Grosso, in 11th place, exceeds twice the number of exports, while Amazonas continues with the highest growth of the year in value and area;
- The ranking of states continues with Paraná with the largest weight exported in the year, while Rio Grande do Sul leads in value and area.

■ CLOSING REMARKS

After the recovery in September, the month of October practically repeated the good monthly performance of exports. With this month's result, the accumulated result for the year exceeded US\$ 1 billion.

Growth in October was double digits in values and volumes, compared to the same month last year. Considering the previous month, there was stability, with +1.8% in value and +0.01% in weight. In area there was slightly greater growth, with +4.6%.

The best performance of the month were shipments of wet blue and split to China.

While the countries of the East continue to sustain the movement in the international market, the business atmosphere in Europe is very bad, given the wars in the neighborhood, the storms and climate breakdowns, the migrations of millions and the fear of a nuclear war. The Old Continent is currently receiving the result of the US presidential elections with concern, knowing that it could have unpredictable consequences.